

# SMALL BUSINESS EXCHANGE

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## California High-Speed Rail Authority to Make Public Recommendations for the State's Preferred Alternatives in Northern California



The California High-Speed Rail Authority (Authority) is releasing the staff recommendations for the State's Preferred Alternatives for the high-speed rail routes in Northern California. Today's action kicks off the start of a comprehensive outreach campaign through the summer to gather feedback from the public on the staff recommendations for the Authority Board of Directors to consider in making their decisions in September. Major outreach events will include several community working group meetings in July, and six public open houses in August. Input received from the public regarding these routes will be presented to the Authority's Board of Directors in September for consideration along with the staff recommendations.

In the San Jose to Merced project section, Authority staff recommends Alternative 4 as the State's Preferred Alternative. Alternative 4 utilizes a blended configuration between San Jose and Gilroy in the existing Union Pacific Railroad corridor before continuing to a dedicated high-speed rail alignment through Pacheco Pass.

In the San Francisco to San Jose project section, Authority staff recommends Alternative A as the State's Preferred Alternative. Alternative A includes a light maintenance facility on the east side of the tracks in Brisbane and does not include additional passing tracks in the middle of the corridor.

"The identification of the Preferred Alternatives is an important step in defining the program and advancing the implementation of the Authority's Silicon Valley to Central Valley Line that will ultimately bring high-speed rail to Northern California," said Northern California Regional Director Boris Lipkin. "In recommending Preferred Alternatives, we aim to find the right balance between system performance characteristics, environmental factors, and community factors."

In September, staff will present its recommendations along with the feedback received during outreach and will seek direction from the Board of Directors for which alternatives to identify

**Continued on page 3**

## SBA Awards \$100,000 for Veteran Owned Small Business Growth Pilot Training Program

The U.S. Small Business Administration announced a partnership with the Veteran Entrepreneurial Training and Resource Network (VETRN) to establish a pilot training program for military veterans who are small business owners and their immediate family members.

The Veteran Owned Small Business Growth Training program will equip these entrepreneurs with the resources and networks necessary to grow their small businesses. An award of

\$100,000 from President Donald Trump's salary from the second quarter of fiscal year 2018 will fund the program.

Starting in September 2019, this 26-week program based in Portsmouth, New Hampshire will feature 13 weeks of Saturday morning classroom sessions with 12 to 20 participants, as well as 13 weeks of peer-to-peer mentoring sessions. The course curriculum will include strategic planning, financial management, cash flow forecast-

ing, marketing the small business, sales methods, human resources, developing a growth plan, access to capital, legal issues, and government contracting.

"While programs exist that help veterans start their small business, there is a critical need for programs that assist existing business owners with growing their business," said SBA Acting Administrator Chris Pilkerton. "Adding VETRN to the SBA resource network will enable us to fill this gap and empower veterans with the training, mentorship, tools, and network they need to achieve their long-term goals."

Applicants must be a current business owner with at least one year of operation and one employee (not including the owner), and annual revenues of \$75,000 or more. Also required is the passion, dedication and commitment to grow the small business.

Veteran business owners interested in finding out more information or applying for the September

2019 program can visit the VETRN website to complete an application, or send an email to [info@vetrn.org](mailto:info@vetrn.org) (link sends e-mail).

To learn more about other SBA veterans programs and resources, visit [www.sba.gov/vets](http://www.sba.gov/vets).

### About the U.S. Small Business Administration

The U.S. Small Business Administration makes the American dream of business ownership a reality.

As the only go-to resource and voice for small businesses backed by the strength of the federal government, the SBA empowers entrepreneurs and small business owners with the resources and support they need to start, grow or expand their businesses, or recover from a declared disaster.

It delivers services through an extensive network of SBA field offices and partnerships with public and private organizations. To learn more, visit [www.sba.gov](http://www.sba.gov).

**SOURCE: [www.sba.gov](http://www.sba.gov)**

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# Community Outreach

## Algorithmic Bias: How Algorithms Can Limit Economic Opportunity for Communities of Color

[ Article was originally posted on <http://greenlining.org> ]

By *Haleema Bharoocha*,

Racial and gender bias in algorithms impacts communities of color in disproportionate and frightening ways. The urgency of addressing this issue cannot be stressed enough. Algorithmic bias goes beyond privacy and surveillance issues that we have seen in the past. Biased algorithms can determine my access to healthcare, jobs, loans, and broadly, economic opportunity — and yours, too.

As a young person of color who relies heavily on technology, I worry about the ways inequality is becoming automated, normalized and worsened through computerized decision-making systems. I have first-hand experience of what happens when we leave discrimination unchecked. As a Muslim raised post 9/11, I have seen Islamophobia continue to increase. I watched as Mohammed became Mo, as aunties took off their hijabs,

as my community did all but shed their skin to hide their Muslim identity.

Fast forward to today and my community is experiencing unprecedented levels of Islamophobia that are normalized in media, policy, and culture, not only in the U.S. but globally. The silence around the genocide of Rohingya Muslims in Burma and the extermination of Uyghur Muslims in China speaks volumes to how the dehumanization of Muslims became so normalized, which by the way was supported by platforms like Facebook which enabled hate-based propaganda on their platforms. So I of all people understand why addressing algorithmic bias is a matter of urgency. We must include this analysis in our fight for equity and justice before automated inequality becomes the new status quo.

Let's focus on the hiring process as an example to expand on what algorithmic bias looks like. To begin with, an algorithm is a process that helps solve a problem. Think of it as a formula where you plug in datasets and methods to show

results. The simplest algorithms are written based just on the intuitions of the programmer, but many in practice also rely on big data and artificial intelligence. Big data and artificial intelligence use datasets in combination with programmer instructions to shape algorithms into more finely tuned formulas. Though generally seen as objective, computerized decision-making systems contain human and data set bias. They are, after all, created by humans who bring their own biases that can impact the way the program is structured and the information that's fed into it.

Algorithmic bias can impact your chances of getting a job, a loan or being arrested. Hiring software contains algorithmic bias, limiting economic opportunity for people of color and marginalized genders. When you have a 1,000 applicants for a job, using an algorithm to pick out your top 20 candidates to interview solves an issue of capacity and time for an organization. For this algorithm to pick the best applicants you plug in resumes of successful hires at the

organization, past hiring history, and keywords that match the job description. Here is where the "isms" start to show up.

Let's use Uber as an example. In 2017, Uber's technical leadership was entirely White and Asian, and 88.7 percent male. This means successful hires were White or Asian male and the hiring history dataset was only made up of this group. Keywords may also include bias. Textio, a company which helps create gender-neutral language in job descriptions, shows that words like "enforcement" or "fearless" tend to attract male applicants. Based on this data, the hiring algorithm will likely pick White and Asian men as the top 20 candidates, taking away economic opportunity from qualified diverse candidates. These are just two examples of how an algorithmic can contain bias in the hiring process. The bias that led the hiring process to select only White and Asian men for the job is now embedded into the algorithm, automating this cycle of discrimination.

■ Continued on page 4



### Smart Ways TO WORK

by Odette Pollar

#### Organizing Multiple Projects

"Somewhere between a simple to do list and the project management strategies used by national relief agencies, there has to be some way to organize the projects on my desk." This from a writer who was buried under a sea of papers. The two most common ways of keeping track of everything, both of which you have tried, are beginning to fail you. Keeping it all in your head no longer works as details slip through the cracks and you begin waking up in the middle of the night worried about the status of the Anderson proposal. Storing it all out in the open means

you spend too much time shuffling papers and you still lose sight of deadlines. Added to this are the comments from others when they see you hunched over your lap writing on your brief case because there is no other clear surface available.

##### Sorting Projects

Sort your projects by department, category, customer, or some other logical division. Then choose containers that are easy for you to use or portable if that is necessary. Assign each project to a file, clipboard or binder. Once you have each project in its own container, and then group your projects together. Place all administrative projects in one drawer or on a shelf, all client projects in one section, etc. If necessary, you can color code by using colored hanging files. Administrative in green, clients in blue, and proposals in red. This helps you quickly identify what goes where.

##### Tracking Deadlines

Projects are complex with lots many moving parts. Tracking deadlines is the key to a successful outcome. There are various options for monitoring due dates. Some people break each project down into sections and then use a mas-

ter calendar to track the big steps. Others use a wall-mounted calendar where both large and small tasks are written. This option provides a visual reminder of project deadlines. There are also many software programs that can be useful.

Another strategy is to create a project status form. On it you would list each of the steps of the project, who it's assigned to if appropriate, when it was assigned and when it is due back. This forces you to break long range projects into stages and helps in making realistic projections. After you finish planning out each of your projects and you note that 12 items are due the same week, it is time to make an adjustment. Status sheets can be circulated when a number of people are working on the same project. These sheets are ideal for noting that the item was sent to engineering, is waiting for vendor response or budget approval.

##### Staying on Top of It

Review your calendar or status form regularly. Beware the common pitfall of forgetting to systematically arrange for follow-ups a few days before the drop-dead date. If you know your colleagues well you also know the ones that will

need a nudge. For planning purposes, it is always important to add a fudge factor. Give yourself some extra time in case of illness, either yours or theirs, equipment failure, and other office disasters.

To keep things organized throughout the day, this simple rule will help. Never start working on a second project if the first project is still open on your desk. Take the 15 seconds (I promise it will not take any longer) to collect the papers, return them to their file or binder and make a note on your to do list or calendar about your next step.

##### Clean up

Once a project is completed, your file or binder has gotten very large. Much of the information is no longer useful. Before sending it to central files or its final home, take two or three minutes to sort through it and remove the small sticky notes, the memos, the no-longer useful scribbles and all the drafts. Remove all paper clips and staple related papers. Streamlined files not only take up less space, they are easier to work with a year from now when you need key information again.

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##### CALIFORNIA CERTIFICATIONS

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# Access to Capital

## Ready to Grow Your Business?

### Where Businesses Come to Grow: To Venture or Not To Venture

[ Article was originally posted on [www.mbdba.gov](http://www.mbdba.gov) ]

Often times, minority business owners are reluctant to apply for business loans for fear of receiving too little credit, having to pay outrageous interest rates, putting up higher collateral, or total rejection. So, the question is asked – what can you do as a business owner to get the necessary working capital to take your business towards the next level of success?

Venture capital (VC) may be the solution. Simply put, VC is a type of private equity - a form of financing that is provided by firms or funds to small, emerging firms that show high growth potential. VC financing can take the form of debt, equity, or

mezzanine financing. Interested in learning more? Visit our website, and discover helpful tips and advice.

#### 3 Insights on What It Takes to Get Funded

##### 1. Do Your Homework

With access to millions of business resources just a click away, research which venture capitalist firms are suited to help like-minded businesses, such as yours. A well prepared business plan along with detailed financial projections/statements will have a significant positive impact on your funding request.

■ Continued on page 4



## California Sub-Bid Request Ads



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard

REQUEST FOR DBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
**Cold Place AC Pavement And RHMA Overlay  
Hwy 99 Sacramento  
Caltrans #03-0H4804  
BID DATE: July 24, 2019 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Construction Surveying, Traffic Control, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Treated Wood Waste, Clearing & Grubbing, Dust Palliative, Shoulder Backing, Decomposed Granite, Wood Mulch, Irrigation, Hydroseed, Asphaltic Emulsion, Crack Treatment, Data Core, AC Dike, Tack Coat, Cold Plane AC, CIDH Concrete Pile, Structural Concrete, Minor Concrete, Sign Structure, Adjust Utilities to Grade, Rock Slope Protection, Pre/Post Construction Surveys, Misc. Iron & Steel, Delineators, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Single Thrie Beam Barrier, Transition Railing, Alternative In-Line Terminal System, Crash Cushion, Striping & Marking, Rumble Strip, Locating & Mapping Underground Facilities, Modify Existing Electrical System, and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php).



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Donat Galicz & Jason Martin

REQUEST FOR MBE/WBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
**The Improvements of East 14th Street from  
162nd Avenue to 172nd Avenue  
In the Ashland Community  
County of Alameda Public Works Agency  
BID DATE: July 30, 2019 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Construction Surveying, Traffic Control, Construction Area Signs, Flashing Arrow Signs, Delineators, Temporary Business Entry Signs, Temporary Railing, Portable Changeable Message Sign, Project Funding Identification Signs, Disposal of Contaminated Soils, Clearing & Grubbing, Tree Protective Fencing, Imported Borrow, Milling (Cold Plane Asphalt Concrete Pavement), Adjust Utilities to Grade, Geosynthetic Pavement Interlayer (Pavement Fabric), Minor Concrete, Reinforced Concrete Bioretention Tie-Beam, Reinforced Concrete Pipe, Concrete Backfill, Bioretention Areas, Storm Drain Manhole, Sidewalk Curb Drain, Curb Drain Boxes, Bioretention Areas, Storm Drain Cleanouts, Standard Concrete Monument, Monument Preservation, Thermoplastic Striping & Marking, Painted Curb, Roadside Signs, Fencing, Sewer Main, Sanitary Sewer Manhole, SWPPP, Sweeping, Traffic Signal & Lighting System, Decorative Pedestrian Light & Foundation, Fiber Optic Cable, Solar Rectangular Rapid Flashing Beacon System, Electrical, Planting & Irrigation, Site Furnishings, Pavers, Pedestrian Barrier, Traffic Control Plans, Biologist, Bird Survey, and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE/WBE Participation. Plans & Specs are available for viewing at our office.

### California High-Speed Rail Authority to Make Public Recommendations

■ Continued from page 1

as the State's preferred routes. Subsequently, the draft environmental documents are due out in December 2019 for the San Jose to Merced project section and in March 2020 for the San Francisco to San Jose project section. While all alternatives will be evaluated equally in the draft environmental documents, identifying the State's Preferred Alternatives will be guide the public to what is most likely to become the project. Final route decisions will be made at the conclusion of the environmental review process.

All Meetings will run from 5 - 8 PM with the presentation beginning at 6.

**August 6**  
**Adrian Wilcox High School**  
3250 Monroe Street  
Santa Clara CA, 95051

**August 8**  
**IFDES Lodge-Portuguese Hall**  
250 Old Gilroy Street  
Gilroy, CA 95020

**August 12**  
**Bay Area Metro Center, Yerba Buena Room**  
375 Beale Street  
San Francisco, CA 94105

**August 15**  
**City Hall, Council Chambers**  
200 E Santa Clara Street  
San Jose, CA 95113

**August 19**  
**Sequoia High School**  
1201 Brewster Ave.  
Redwood City, CA 94062

**August 21**  
**Los Banos Community Center**  
645 7th Street  
Los Banos, CA 93635

#### Frequently Asked Questions

**Question:** What does the release of the staff recommendation for the State's Preferred Alternatives mean for the selection of high-speed rail routes in Northern California?

**Answer:** This is a key milestone for Northern California because it represents the identification of the State's likely preferred routes for the two Northern California project sections: San Francisco to San Jose and San Jose to Merced. Once the Authority has identified these two sections, the Authority will have completed the identification of all preferred alternatives for the Phase 1 system between San Francisco and Los Angeles. While identifying the State's Preferred Alternative is not a final decision, it will guide the draft environmental documents and let the public and stakeholders focus on the most likely routes for the system.

**Question:** What will you be bringing to the Authority's Board of Directors in September?

**Answer:** The Board of Directors will hold their monthly meeting in San Jose on September 17. At that meeting, staff will present the recommended State's Preferred Alternatives for the two Northern California project sections, as well as the feedback that will be gathered in July and August from communities along the route. The Board will be asked to provide direction for which alternatives should be identified as the State's Preferred Alternatives in the draft environmental documents that will be circulated in December 2019 for the San Jose to Merced Project Section and March 2020 for the San Francisco to San Jose Project Section.

Visit link for the full article:

[https://www.hsr.ca.gov/communication/news\\_room/news\\_releases/?id=17](https://www.hsr.ca.gov/communication/news_room/news_releases/?id=17)



# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: JACK SHEWMAKER  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

### CAMPUS PARKWAY SEGMENT 3, Contract No. 300-1233

#### OWNER

COUNTY OF MERCED -  
345 West 7th Street, Building A, Merced, CA 95341

**BID DATE: JULY 24, 2019 @ 3:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, BARRIER RAIL SUB, BIOLOGIST CONSULTANT, BRIDGE, BRIDGE REMOVAL, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, CPM SCHEDULING CONSULTANT, CRASH CUSHION, DEVELOP WATER SUPPLY, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FENCING, HORIZONTAL BORING, HYDROSEEDING, IRRIGATION, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL, PUMP STATION, REINFORCED CONCRETE PIPE, JACKED REINFORCED CONCRETE PIPE, CORRUGATED METAL PIPE, ROADSIDE SIGNS, ROCK SLOPE PROTECTION SUPPLIER, SIGN STRUCTURE, STRIPING, STRUCTURAL BACK-FILL, STRUCTURAL EXCAVATION, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, TREE REMOVAL/TRIMMING, UNDERGROUND, VEGETATION CONTROL, WELL DRILLING & SEALING, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom](http://www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom)

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

ou need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: VICTOR LE  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

### THE IMPROVEMENTS OF EAST 14TH STREET FROM 162ND AVENUE TO 172ND AVENUE IN THE ASHLAND COMMUNITY, ALAMEDA COUNTY, CALIFORNIA Specification No. 2340,

Minority/Women-Owned Business Enterprise  
Goal Assigned is 15% MBE and 5% WBE

#### OWNER

COUNTY OF ALAMEDA - 951 Turner Court,  
Room 300, Hayward, CA 94545

**BID DATE: JULY 30, 2019 @ 2:00 P.M.**

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, DELINEATORS, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTER-LAYER, FENCING, CONTAMINATED/HAZARDOUS MATERIAL, LANDSCAPING/IRRIGATION, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, UNIT PAVER/STAMPED/TEXTURED PAVING, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom](http://www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need M/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the M/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

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Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor for the  
project listed below:

### CALTRANS ROUTE 99 - IN SACRAMENTO COUNTY IN AND NEAR GALT FROM DRY CREEK BRIDGE TO SIMMERHORN ROAD AND IN ELK GROVE AND SACRAMENTO FROM 0.9 MILE SOUTH OF ELK GROVE BOULEVARD TO MARTIN LUTHER KING JR BOULEVARD

Contract No. 03-0H4804,  
Federal Aid Project No. ACSB1NH-P099(637)E  
Disadvantaged Business Enterprise Goal  
Assigned is 14%

#### OWNER

STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: JULY 24TH, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, CRACK SEALING, CRASH CUSHION, ELECTRICAL, HYDROSEEDING/HYDROMULCH, LANDSCAPING & IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE & TEXTURE PAVING, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS/DELINEATORS/MARKERS, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## To Venture or Not To Venture

Continued from page 3

### 2. Build the Relationship

VC firms have specific requirements in terms of industry preference and their investment strategy. Building relationships to find the right investor for your type of business is paramount. Attending industry conferences and scheduling meetings with potential capital providers is a good first step.

### 3. Close the Deal

VC's will examine your company's revenue size, growth potential, and return on investment when considering a potential deal. It is up to you to present a compelling reason why your business is a good candidate to receive capital. Having an impressive pitch deck is key in presenting your business and securing an investment.

### We're Here to Ensure Your Success

Funded by the Minority Business Development Agency—our national network of MBDA Business Centers provide customized business development services that help your company gain greater access to capital, markets, and contract opportunities. Locate your nearest Center and speak with a business expert today. Or visit us at [www.mbda.gov](http://www.mbda.gov).

SOURCE: [www.mbda.gov/news/blog/2016/09/where-businesses-come-grow-venture-or-not-venture](http://www.mbda.gov/news/blog/2016/09/where-businesses-come-grow-venture-or-not-venture)

## Algorithmic Bias

Continued from page 2

As someone who is currently applying for jobs, I worry that I may not even get an interview despite my qualifications due to this bias. I found there are hacks you can use to improve your chances to pass resume reading software through tools like Bloc and Job Scan. To learn more about algorithmic bias in the hiring process read this report by Uptm.

In order to address this issue at its root, community organizers, policy advocates, nonprofit professionals, and youth need to understand the impact of algorithmic bias based on race, gender, or other factors. Our communities must mobilize to create solutions that are by us and for us — soon. Companies like Google still lag on creating long-term solutions that address the root cause of these issues. We need a grassroots #PeoplePowered movement to bring #TechEquity, before these supposedly “objective” systems normalize and worsen discrimination.

Follow us on Twitter for more updates and stay tuned for our official report on #AlgorithmicBias. Have ideas or want training for how your organization can advance #TechEquity? Email [halceemab@greenlining.org](mailto:halceemab@greenlining.org).

SOURCE:

<http://greenlining.org/blog/2019/algorithmic-bias-algorithms-limit-economic-opportunity-communities-color/>

# California Sub-Bid Request Ads

## ATKINSON CONSTRUCTION

**Requests**  
Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers for:

**The City of San Marcos**  
Invitation No. CIP CONBID 19-01  
**\*\*Note Addenda 1-9\*\***

**Creek District Infrastructure Project**  
**REVISED Bid Date:**  
**Wednesday, July 24, 2019**  
**per Addendum 9**

**Seeking Subs, Services & Supply for (but not limited to):** Aggregate Base (Class 2), Architectural Treatment, Asphalt Paving, Bar Reinforcing Steel, Biofiltration Products (Aggregate Rock, Amended Soil), Bridge Deck Drainage System, CIDH Concrete Piling (Various sizes and Rock Socket), Clear and Grub / Mitigation Clearing and Grubbing, CML&C Steel Waterline, Concrete Barrier, Construction Survey, Construction Area Signs, Container Planting (One Gallon Natives), Demolition, Drainage Supply, Erosion Control, Fencing, Flatwork / Minor Concrete (Driveway, Side Walk, Curb Inlet), Headed Bar Reinforcement, Hot Mix Asphalt Paving, Irrigation System Installation, Landscaping, Levee Toe Drain, Masonry Block (Retaining Wall), Natural Boulders, Permanent Steel Casing (Various sizes), Prestressing Cast-in-Place Concrete, QA/QC, Reinforced Concrete Pipe (Various sizes and classes), Reinforced Concrete Pipe Rubber Gaskets and Joints (Various sizes and classes), Rock Slope Protection / Rock Slope Protection Fabric, Signal and Lighting, Sound Wall (Masonry Block), Stabilized Decomposed Granite, Steel Pedestrian Railing, Street Sweeping, Trucking, Water Fountain, Welded Steel Pipe, Wet and Dry Utility Supply.

**REFER TO PROJECT SPECS & LATEST ADDENDUM FOR COMPLETE BID ITEM LIST.**

**ENGINEER'S ESTIMATE is \$68,963,100**

**DBE PROJECT GOALS -**  
**Bent Ave Bridge & Improvements 13% /**  
**Via Vera Cruz Bridge & Improvements 15%**  
**\*\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\*\***

**Guy F. Atkinson**  
License # 1004388  
18201 Von Karman Ave, 8th Floor,  
Irvine, CA 92612  
socal.estimated@atkn.com |  
Phone: 949-382-7145 | Fax: 949-553-0252

**Guy F. Atkinson is a union contractor and an Equal Opportunity Employer.** Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. We will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance in obtaining bonding, lines of credit and insurance where needed. Prices must stay firm through subcontract and purchase order execution. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide your contractor's license #, DBE cert # and DIR # with your quote. Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

**TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT, ALL ADDENDA, ETC and VIEW Q&A:**

Please go to the City of San Marcos PlanetBids site -  
<https://www.planetbids.com/portal/portal.cfm?CompanyID=39481>

**Or contact Atkinson TO VIEW AND DOWNLOAD ALL BID DOCUMENTS through our online service, BuildingConnected. Please contact Atkinson with any questions or for help with your bid.**

## Kiewit

10704 Shoemaker Ave., Santa Fe Springs, CA 90670  
Tel: (562) 946-1816, Fax: (562) 946-3823  
Contact: Paul Brich | Email: paul.brich@kiewit.com

**Owner: Elsinore Valley Municipal Water District.**  
**Project Name: Regional Water Reclamation Facility Upgrades; Work Order No. 75946**  
**Location: 31315 Chaney Street, Lake Elsinore, CA 92530**  
**Bid Date: August 23, 2019 at 2:00p.m.**

**Request for sub-quotes**  
**DBE, MBE, WBE, SBE, SBRA, LSAF, HUBZone**

Kiewit Infrastructure West Co. (Kiewit) is seeking sub-quotes from qualified Disadvantaged Business Enterprises (DBE) firms, including

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small

Business in Rural Area (SBRA), Labor Surplus Area Firm (LSAF), Historically Underutilized Business (HUB) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. DBEs must provide evidence of certification by one of the following agencies prior to bid opening: The US Environmental Protection Agency (USEPA), The Small Business Administration (SBA), California Department of Transportation (Caltrans), Tribal, State and Local governments, or an independent private certifying organization.

The Regional Water Reclamation Facility Upgrade Project includes construction includes Clarifier No. 6 and associated underdrain system; secondary equalization, off-spec, and stormwater ponds; filter effluent diversion structure, off spec water return pump station; operations building expansion and retaining wall. Other work includes utility water pump station improvements, Train B filter valve actuators replacement, polymer dilution/blending units replacement, and miscellaneous improvements upgrades and modifications to the existing Operations Building, including upgrades to the HVAC system, relocation of the microbiology lab, and modifications to office space, kitchen/breakroom upgrades, and security improvements, identified as a result of a comprehensive condition assessment.

Kiewit is requesting quotes for various areas of work listed in, but not limited to, the scopes of work below:

Aggregates • utility material • dewatering • ductile iron pipe • reinforced concrete pipe • plastic pipe • asphalt paving • curbs and gutter • fences/gates/guardrails • landscaping contractors • ready mix supply • concrete reinforcing installation • concrete pumping • concrete rehabilitation • masonry work • metals • finish carpentry • building insulation • membrane roofing • flashing and sheet metal • metal doors and frames • windows • flooring • painting and coating • specialties • fire protection specialties • pre-engineered structure • plumbing fixtures and equipment • HVAC

Firms interested in receiving a bid package for this project must contact us at the e-mail address noted. Responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications will be also be available for review at the address listed below if requested.

This is a public works project and is subject to prevailing wage rates. Project is also financed in part by the California State Revolving Fund, but not limited to the AIS Provisions, DBE Program requirements, California Labor Code and the Davis-Bacon Act.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any onsite work must be signatory to the appropriate union labor agreements.

"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."

## TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003  
Phone: (805) 642-0121 • Fax: (805) 650-9015  
Contact: Tony Valentino • Email: tvalentino@taftelectric.com

Invites sub-bids from qualified **DBE** businesses for the following project:

**Agency: Antelope Valley Transit**  
**AVTA - Server Room Upgrades IFB No. 2020-01**  
**Location: 42210 6th St W, Lancaster, California**  
**BID DATE: July 30th, 2019**

**Scope of work/Trades: Electrical Equipment Procurement, Low Voltage Installation**

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation. Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

## Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621  
Phone (510) 777-5000 • Fax (510) 777-5099  
An Equal Opportunity Employer

**DBE/SBE Subcontractor/Supplier Bids Requested For:**

**San Francisco Municipal Transportation Agency**  
**L Taraval Improvement Project - Sunset Boulevard to West Portal**  
**Contract No. 1308**  
**BID DATE: August 1, 2019 at 3:00PM**

**Fax all quotes to 510-777-5099 or email to [northwest.estimated@shimmick.com](mailto:northwest.estimated@shimmick.com)**

**Requesting certified DBE/SBE Subcontractor and Supplier Quotes on:** Architectural, Contaminated Soil, Demo, Earthwork, Electrical, Environmental, Erosion Control, Flatwork, Grinding-AC (Concrete), Instrumentation, Paint-Stain, Paving, Railroad, Rebar, Shoring, Signs, Stray Current, Stripes-Markers, Structural Steel, Survey, Trackwork, Traffic Control, Trucking, Utility Work, Welding, Aggregate, Architectural Items, Lumber, Misc. Metal, Pipe-PVC, Pipe-Steel, Precast-Utility, Railroad Products, Ready Mix, Steel-Fab, Utility Pipe-Plastic, Utility Pipe-DIP, Utility Pipe-VCP, Utility Pipe-RCP, Valves & Fittings, Misc. Suppliers, Landscaping & Nursery, Sand & Gravel, Asphalt, Concrete & Cement, Reinforcing Bar Section, Lumber, Paint, Pipe, Pavement Markers, Electrical & Signals, Building Material, Construction Staking, Construction Area Signs, Traffic Control System, Roadway Excavation, Grading, Structure Excavation, Structure Backfill, Imported Borrow, Highway Planting, Soil Amendments, Hydroseeding, Irrigation System, Finishing Roadway, Aggregate Subbase, Aggregate Base, Asphalt Concrete, Paving Asphalt, Portland Cement & Concrete Pavement, Clean & Seal Pavement Joints-Rout & Seal Cracks, Minor Concrete Structure, Concrete Surface Finish, Furnish Precast Concrete Deck Unit, Erect Precast Concrete, Reinforcing Steel, Clean & Paint Steel, Reinforced Concrete Pipe, Reinforced Concrete Sewer Pipe, Clay Sewer Pipe, Sewer Manhole, Concrete Curb & Sidewalk - Misc., Misc. Iron & Steel Frame/Cover & Grate, Metal Railing, Thermoplastic Traffic Stripe & Marking, Painted Traffic Stripe & Marking, Pavement Marking, Signal & Lighting, Engineering, Construction Scheduling, Bottom Dump Trucking, Flat Bed Trucking, Hazardous Substance Removal, Hazardous Waste Trucking, Truck Rental, Trucker Broker, Trucker, Land Surveying, Construction Equipment Rental

Please visit <https://sfcitypartner.sfgov.org/pages/Events-BS3/event-search.aspx> for more information. You may also contact Natasha Inglis at [ninglis@shimmick.com](mailto:ninglis@shimmick.com) for access to the documents.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by email at [aoshio@shimmick.com](mailto:aoshio@shimmick.com).

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

## Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the **Small Business Exchange.**

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

**Call 1-800-800-8534**  
**or visit us at [www.sbeinc.com](http://www.sbeinc.com)**





# California Sub-Bid Request Ads



SKANSKA • TRAYLOR • SHEA

Skanska-Traylor-Shea JV of 5055 Wilshire Blvd, Suite 700, Los Angeles, CA requests sub-bid quotes from all interested firms, including certified DBE's for Glass and Glazing on the **Westside Subway Extension Section 1 project. Owner: LACMTA (Metro). Contract No. C1045 RFP No. 089WS. Bid Date: August 16, 2019 at 2:00pm.** Plans & Specs can be viewed at our office Monday - Friday 7am to 4pm (call for appointment) or downloaded free at: <https://skanskausa.sharefile.com/i/i7fbd1a1982b4d938>

Should you have any questions or desire to quote on this project, please contact Erika Barajas, DBE Compliance Coordinator at 323.852.4220 or [erika.barajas@skanska.com](mailto:erika.barajas@skanska.com). Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to Metro's DBE program. Skanska-Traylor-Shea JV intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at [www.skanska-traylor-shea.com](http://www.skanska-traylor-shea.com). Skanska-Traylor-Shea JV is an EEO/AA/Vet/Disability Employer.

## REQUESTING BIDS FROM DBE/SBE Subcontractors and Vendors

**Project: Cerone Division Emergency Generator Replacement Project, San Jose, CA**  
Reference #: C19010

**Owner: Santa Clara Valley Transportation Authority**  
Bid date: July 31, 2019 @ 1:00 pm

DMZ Builders is requesting quotes from all qualified subcontractors and suppliers for above listed project, including certified DBE/SBE for all items of work, including but not limited to the following:

**Quality Control, SWPPP, Demolition, Hazardous Material Removal, Cast-in-Place Concrete Equipment Pads, Concrete Sidewalks, Reinforcing Steel, Painting, Electrical, Sheet Metal, Underground Utilities, Potholing, Bollards, Trucking.**

Plans and specifications can be obtained from Santa Clara Valley Transportation Authority, or please contact Richard Zito at DMZ Builders for assistance or viewing by emailing [estimating@dmzbuilders.com](mailto:estimating@dmzbuilders.com).

DMZ Builders is a union signatory contractor. Subcontractors must provide their active contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Subcontractors will be required to execute DMZ Builders Standard Subcontract Terms and Conditions and meet insurance requirements, including Worker's Compensation Waiver of Subrogation. A copy of our Standard Subcontract Terms and Conditions and Purchase Order Agreement (for suppliers) are available for review in electronic format, upon request. Subcontractors may be required to provide payment and performance bonds in the amount of 100 percent of Subcontract value. DMZ Builders will reimburse Subcontractors for bond premium at actual cost, not to exceed 2.0%. Plans and specifications are available to interested firms via the on-line SCVTA procurement portal and/or can be viewed at DMZ Builders Concord, CA office by contacting the DMZ office to make an appointment. For assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials, technical assistance, and/or any other coordination required for the project, please contact Richard Zito: Phone # 925-826-5387, Fax # 925-826-5766, or e-mail [estimating@dmzbuilders.com](mailto:estimating@dmzbuilders.com). DMZ will work with interested subcontractors and suppliers to identify opportunities to divide items/work into economically feasible packages. DMZ Builders intends to work cooperatively with all qualified firms seeking work on this project.

**DMZ BUILDERS**  
4070 Nelson Avenue, Ste A,  
Concord, CA 94520  
Phone 925-826-5387 • Fax: 925-826-5766  
An Equal Opportunity Employer

## BGINibbi

**Project Name: Hunters Point Shipyard Block 52 & 54, Design Build – MEPF & PV**  
**Location: San Francisco, California**  
**Bid Date: August 6, 2019 @ 2:00 PM**  
**Pre-Bid Conference: Tuesday, July 23, 2019 @ 10am**  
**Location: 1000 Brannan Street, Suite 102, San Francisco, CA**

Baines - Nibbi Joint Venture has been selected as the General Contractor for the Hunters Shipyard Blocks 52 & 54 in San Francisco, CA. We are in receipt of the 50% DD Documents and are currently requesting bids from qualified subcontractors including those certified with the Office of Community Investment and Infrastructure (OCII) for DB MEPF & PV. OCII has established a subcontracting participation goal for this project at 50% SBE/LBE goal with first consideration for San Francisco-based MBEs, WBEs and SBEs. New construction consisting of 165,830 square-feet of affordable housing, Block 52 with 67 units and Block 54 with 45 units totaling 112 units. Buildings will be Type VA over Type IA offering low-income families and individuals with a variety of unit types ranging from 1 to 5-bedrooms.

To obtain bid and contract documents please email Kevin Young at [kevin@nibbi.com](mailto:kevin@nibbi.com).

FAX OR EMAIL PROPOSALS TO:  
NIBBI BROTHERS GENERAL CONTRACTORS  
Fax: 415-241-2951 / Email: [bids@nibbi.com](mailto:bids@nibbi.com)

For information regarding this project please contact Paris Paraskeva, Estimator, via email at [ParisP@nibbi.com](mailto:ParisP@nibbi.com).



## DIVERSITY OUTREACH

- Advertise
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- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the OUTREACH ORDER FORM:

[www.sbeinc.com/services/diversity\\_outreach.cfm](http://www.sbeinc.com/services/diversity_outreach.cfm)

SMALL BUSINESS EXCHANGE

## Business Toolkit

### Tips to Resolve Job Site Problems: Part 2

[ Article was originally posted on [www.acuity.com](http://www.acuity.com) ]

By John Lack,

In one of my previous articles, "Tips to Resolve Job-Site Problems," I wrote about challenges that can occur on a construction site, including an example of a problem I experienced in my career, and listed three basic principles I would go back to when I could foresee a potential problem with another contractor. Since then, I have received a few other questions around job-site problems I wanted to address.

Working plans drawn by great architects and engineers are critical to the success of a project. But for those plans and specifications to become a reality, it takes the full team of the architect, contractor, and subcontractors working together.

I've had the opportunity to work with some great architects, but sometimes things are missed, errors can be found, or site conditions conflict with the plans. This is not unusual, and it's important that the contractor catch potential issues as early as possible in the building process. Don't turn these discoveries into a blame game. Instead, everyone should work together to resolve the issue and give the owner a great product.

I recall a project our company was awarded several years ago. It was an extensive build-out in an existing strip mall that included constructing a recessed truck dock ramp for semi deliveries into the space. This proposed dock was to ramp down with a 3% slope in 50 feet at a 1'-6" fall. The bottom of the dock was four feet below the existing interior floor slab at the garage door and included concrete retaining walls on each side with railings and a storm sewer inlet at the bottom of the ramp.

As we began construction and laying out the truck dock, we realized a semi might have a hard time maneuvering into the dock because of the property lines and the neighbor's fence. We laid out the retaining walls and brought in a semi. Our hunch was right—the truck and trailer could not get into the dock as designed. We began to look at potential solutions before contacting the owner and the architect.

To resolve the problem, it was decided to eliminate the truck dock all together, raise the interior floor at the garage door, and ramp the floor within the space. A knee wall was built on one side to retain the ramp's width. Although it was not the original design, the owner was satisfied and received credits for not installing the dock.



#### Lessons to learn

Although this story shows an extensive problem, recognizing the problem before digging saved a lot of headaches and expense.

Every contractor has their expertise in their field and, even though a detail of a drawing may work, if a contractor sees a better way to do something, I believe the suggestion should be voiced through the appropriate channels. Tradesmen are knowledgeable in their field, and the drawings rely on this knowledge in the building process.

For instance, site elevations, storm sewer inlets and curbs in parking lots may need to be adjusted from the plans to soften an aggressive pitch.

Remember, if any changes are made to the project work, it is always important to follow the contract documents and obtain all approvals before work begins.

*This article was written by Acuity Insurance's Construction Specialist, John Lack. For more construction business tips visit: [acuity.com/contractor-focus](http://acuity.com/contractor-focus).*

# California Sub-Bid Request Ads



**SYBLON REID**  
General Engineering Contractors  
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763  
Phone: (916) 351-0457 Fax: (916) 351-1674  
Contact: Brad Scheickoff • Email: brads@srco.com

Sub-Bids Requested From **MBE, DBE, WBE, SBE, SBRA, LSAF, HUB** Subcontractors & Suppliers for:

**OWNER: CITY OF HURON**  
**RECYCLED WATER IMPROVEMENTS AT WASTEWATER TREATMENT FACILITY FOR THE CITY OF HURON**  
**LOCATION: CITY OF HURON, FRESNO COUNTY**  
**BID DATE: August 20th, 2019 @ 2:00 PM**

**Trades Solicited:** Surveying, Water Truck, Demolition, Metal Supply, Roofing & Flashing, Door Supplier (man doors) Door Installation, Painting & Coating, Plumbing, HVAC, Electrical, Earthwork, Chain Link Fencing & Gates, Pipe & Valve Supply, Construction Material Supply, SWPP Supply,

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.



**SYBLON REID**  
General Engineering Contractors  
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763  
Phone: (916) 351-0457 Fax: (916) 351-1674  
Contact: Brad Scheickoff • Email: brads@srco.com

Sub-Bids Requested From **DBE, WBE, SBE, SBRA, LSAF, HUB** Subcontractors & Suppliers for:

**OWNER: MURPHYS SANITARY DISTRICT**  
**MURPHYS SANITARY DISTRICT WASTEWATER TREATMENT PLANT UPGRADE PROJECT NO. C-06-8039-110**  
**LOCATION: MURPHYS, CA - CALAVERAS COUNTY**  
**BID DATE: August 30, 2019 @ 2:00 PM**

**Trades Solicited:** Survey, Water Truck, Metals Supply, Painting & Coating, Plumbing, Electrical, Earthwork, Fencing & Gates, Pipe & Valve Supply, Construction Materials Supply, SWPP Materials Supply, Concrete Supply, Aggregates Supply

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

Looking for  
Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the  
**Small Business Exchange.**

With a monthly readership of 75,000,  
SBE reaches a diverse audience,  
cutting across ethnic and gender lines  
as well as traditional industry segments.

Call **1-800-800-8534** or  
visit us at **www.sbeinc.com**



## Legally Speaking: Construction Contract Disputes

By *J. Norman Stark,*

Our new monthly series on construction law is authored by J. Norman Stark, an Attorney-at-Law and Architect Emeritus, (AIA, NCARB) with over 40 years of experience in construction and consulting expertise in construction accidents and disputes.

Construction contract disputes frequently arise from the specific terms of the written (or unwritten) contract. Litigation requires credible presentation of the terms and claims at issue, together with entitlement and damages. For these important reasons, claims avoidance should begin with careful scrutiny of the entire contract, even before signing. The assistance of an experienced construction attorney can be important to carefully check and evaluate the entire contract, including the "fine print," and all referenced materials and documents, for consistency.

Because each construction project may also include multiple subcontracts, the basic elements of each contract should be concise, consistent and carefully related to each other.

Consider certain basic provisions, for example:

- Project Description
- Project Requirements
- Project Management
- Construction Documents
- Site, Soil, Subsurface Conditions
- Delay, Acceleration
- Time, Completion
- Payment(s)
- Claims, Dispute Resolution

**Dispute Resolution Provisions.** Each of these provisions should be coordinated to assure that all parties involved may be represented and participate in each proceeding, to avoid inconsistent results where several different claims and issues may be addressed in separate cases, mediation, arbitration or court hearings.

**Payment Timing and Limitations.** The requirement of project lenders and owners regarding payments should be properly structured into all project contracts, to assure consistent payment provisions for each tier concerned.

**Form Contracts with Insurance and Indemnity Requirements.** Many lenders, owners and contractors may be accustomed to using outdated forms, containing unenforceable requirements. Some may even contain terms which require coverage no longer available or applicable. Such terms may require a party to obtain insurance coverage in a form no longer offered or offered only at cost-prohibitive premiums. Prohibitive provisions are not in the best interests of the project or of any party.

After the bidder has fully reviewed its bid and the contract, have an experienced construction attorney review the contracts. In avoiding potential disputes, there is no substitute for each party carefully and critically reading and understanding the bid, the construction documents and having examined the project site, before signing the contract.

It is undisputed that no attorney, no matter how skilled or experienced, can be as familiar with any project as the contractor. However, beyond obvious errors, duplication and inaccurate information, a critical review by an experienced construction attorney may disclose additional legal risks, improperly allocated risks, ambiguities or even other issues that the bidder, who is not an attorney, may neither detect nor recognize.

SOURCE: [www.constructconnect.com](http://www.constructconnect.com)

## ABANDONMENT OF FICTITIOUS BUSINESS NAME

### STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) **Quince Spa Inc.**  
Located at **640 Texas Street, San Francisco, CA 94107**  
This fictitious business name was filed in the County of San Francisco on **July 18, 2016** under file **2016 0371806**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1  
**Quince Spa Inc. (CA)**  
**297 Flournoy Street**  
**San Francisco, CA 94118**

This business was conducted by a **A CORPORATION**

Signed: **Jennifer Ly**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**07/12/2019**

**07/11/19 + 07/18/19 + 07/25/19 + 08/01/19**

## CHANGE OF NAME

### CHANGE OF NAME

**ORDER TO SHOW CAUSE FOR  
CHANGE OF NAME  
CASE NO. CNC 19-554953**

PETITIONER OR ATTORNEY

**Katie Michelle Poplin**  
**1923 Jackson Street**  
**San Francisco, CA 94109**

TO ALL INTERESTED PERSONS:

1. Petitioner **Katie Michelle Poplin** and **Mario Gonzales**

for a decree changing names as follows:

**Raiden Penelope Poplin Gonzales** changed to  
**Raiden Penelope Poplin**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **August 06, 2019** Time: **9:00 AM**  
Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,  
COUNTY OF SAN FRANCISCO**  
**400 MCALLISTER STREET**  
**SAN FRANCISCO, CA 94102**

**ROSSALY DE LA VEGA, Clerk**  
**DATED - June 24, 2019**

**06/27/19 + 07/03/19 + 07/11/19 + 07/18/19**

# Fictitious Business Name Statements

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386831-00

Fictitious Business Name(s):  
**BQ Beauty Salon**  
Address  
**2250A Mission Street, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Juan Melgar Inestroza**  
Address of Registrant # 1  
**605 Italy Avenue, San Francisco, CA 94112**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06/07/19**

Signed: **Juan Melgar**

This statement was filed with the County Clerk of San Francisco County on **06/07/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**06/07/2019**

**07/03/19 + 07/11/19 + 07/18/19 + 07/25/19**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386959-00

Fictitious Business Name(s):  
**CEA Consulting**  
Address  
**423 Washington St, 3rd Flr, San Francisco, CA 94111-2341**  
Full Name of Registrant #1  
**WESPO, INC.**  
Address of Registrant # 1  
**423 Washington St, 3rd Flr, San Francisco, CA 94111-2341**

This business is conducted by **A Corporation**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-12-2019**

Signed: **Kelly Solari**

This statement was filed with the County Clerk of San Francisco County on **06-21-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**06/21/2019**

**06/27/19 + 07/03/19 + 07/11/19 + 07/18/19**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387042-00

Fictitious Business Name(s):  
**DYNASTY NAILS**  
Address  
**107 Stevenson Street, San Francisco, CA 94105**  
Full Name of Registrant #1  
**Hai D. Ho**  
Address of Registrant # 1  
**2209 Kenry Way, South San Francisco, CA 94080**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/01/2019**

Signed: **Hai Dong Ho**

This statement was filed with the County Clerk of San Francisco County on **07/01/19**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**07/01/2019**

**07/11/19 + 07/18/19 + 07/25/19 + 08/01/19**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386928-00

Fictitious Business Name(s):  
**Heartwood Hollow**  
Address  
**1378 Alabama Street, Apt A, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Alyssa Helen Parr**  
Address of Registrant # 1  
**1378 Alabama Street, Apt A, San Francisco, CA 94110**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-12-2019**

Signed: **Alyssa Helen Parr**

This statement was filed with the County Clerk of San Francisco County on **06-19-2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**06/19/2019**

**06/27/19 + 07/03/19 + 07/11/19 + 07/18/19**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386909-00

Fictitious Business Name(s):  
**INTREPID COACHING**  
Address  
**125 Gardenside Dr. #108, San Francisco, CA 94131**  
Full Name of Registrant #1  
**Morgan Michael Bailey Inc. (CA)**  
Address of Registrant # 1  
**125 Gardenside Dr. #108, San Francisco, CA 94131**

This business is conducted by **A Corporation**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02/26/2019**

Signed: **Morgan Michael Bailey**

This statement was filed with the County Clerk of San Francisco County on **06/18/2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**06/18/2019**

**06/27/19 + 07/03/19 + 07/11/19 + 07/18/19**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386888-00

Fictitious Business Name(s):  
**Irving Seafood Market**  
Address  
**2130 Irving Street, San Francisco, CA 94122**  
Full Name of Registrant #1  
**VTNC Enterprises, LLC (CA)**  
Address of Registrant # 1  
**2130 Irving Street, San Francisco, CA 94122**

This business is conducted by **A Limited Liability Company**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Vincent Tom**

This statement was filed with the County Clerk of San Francisco County on **06-17-2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**06/17/2019**

**06/27/19 + 07/03/19 + 07/11/19 + 07/18/19**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386944-00

Fictitious Business Name(s):  
**LASH SPOT**  
Address  
**1746 Post Street, San Francisco, CA 94115**  
Full Name of Registrant #1  
**Lash Vibes SF, Inc. (CA)**  
Address of Registrant # 1  
**64 Karen Ct., San Francisco, CA 94134**

This business is conducted by **A Corporation**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-18-2019**

Signed: **Huynh Cao**

This statement was filed with the County Clerk of San Francisco County on **06-20-2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**06/20/2019**

**06/27/19 + 07/03/19 + 07/11/19 + 07/18/19**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387133-00

Fictitious Business Name(s):  
**MONSTERA GOLD**  
Address  
**875 Indiana Street #324, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Shaochen Wu**  
Address of Registrant # 1  
**875 Indiana Street #324, San Francisco, CA 94107**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/01/2019**

Signed: **Shaochen Wu**

This statement was filed with the County Clerk of San Francisco County on **07/09/19**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**07/09/2019**

**07/11/19 + 07/18/19 + 07/25/19 + 08/01/19**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387092-00

Fictitious Business Name(s):  
**RIVERA**  
Address  
**2790 Mission Street, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Ailin Amariliz Rivera**  
Address of Registrant # 1  
**2790 Mission Street, San Francisco, CA 94110**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/02/2019**

Signed: **Ailin Rivera**

This statement was filed with the County Clerk of San Francisco County on **07/03/19**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**07/03/2019**

**07/11/19 + 07/18/19 + 07/25/19 + 08/01/19**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387105-00

Fictitious Business Name(s):  
**SHUN YI ASSOCIATION**  
Address  
**815 Clay Street, 4th Floor, San Francisco, CA 94108**  
Full Name of Registrant #1  
**Lung Donn Chan**  
Address of Registrant # 1  
**815 Clay Street, 4th Floor, San Francisco, CA 94108**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07/05/2019**

Signed: **Lung Donn Chan**

This statement was filed with the County Clerk of San Francisco County on **07/05/19**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne L. Argente**  
**Deputy County Clerk**  
**07/05/2019**

**07/11/19 + 07/18/19 + 07/25/19 + 08/01/19**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0387108-00

Fictitious Business Name(s):  
**BELLO**  
Address  
**4081 24th Street, San Francisco, CA 94114**  
Full Name of Registrant #1  
**Gary Fusco**  
Address of Registrant # 1  
**242 Mangels Avenue, San Francisco, CA 94131**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Gary Fusco**

This statement was filed with the County Clerk of San Francisco County on **07/08/19**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne L. Argente**  
**Deputy County Clerk**  
**07/08/2019**

**07/18/19 + 07/25/19 + 08/01/19 + 08/08/19**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386892-00

Fictitious Business Name(s):  
**MANTRA**  
Address  
**7 Casa Way #1, San Francisco, CA 94123**  
Full Name of Registrant #1  
**Made by Mantra, LLC (CA)**  
Address of Registrant # 1  
**7 Casa Way #1, San Francisco, CA 94123**

This business is conducted by **A Limited Liability Company**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Dominic Natalizio**

This statement was filed with the County Clerk of San Francisco County on **06/17/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**06/17/2019**

**6/20/19 + 06/27/19 + 07/03/19 + 07/11/19**